

THE SELLER'S ROADMAP

Your Process for selling a home

PRE-LISTING

Clean and stage the house, sign the listing contract, schedule photos/videos and create marketing

SHOWINGS

Your home is now available for Buyers to tour. Ensure all valuables are stored away and your home looks and smells it's best.

OFFER

Review offer(s) received, discuss best options and negotiate the best deal for you.

OPEN ESCROW

The Buyer deposits earnest money at the escrow company and preliminary title report is prepared.

INSPECTIONS

Buyer schedules home inspection(s), usually within 7-10 days, bids are obtained and repairs are negotiated. Sellers may choose to receive the inspection report(s).

REPAIRS

Now's the time for you to complete the repairs that were agreed to. Schedule with contractors and gather invoices for work completed.

APPRAISAL

The Buyer's lender will send out an appraiser to determine a value for your home. The Seller does not receive a copy of this report.

SIGNING

Both the Buyer and the Seller sign their documents at the title company.

CLOSING

Hooray! Time to celebrate your successful closing!

POSSESSION

This is the date you get keys to your new home and can begin to move in!